

NEW HAMPSHIRE STATEWIDE CONTRACT FOR BOOKS, NON-PRINT LIBRARY
MATERIALS, AND RELATED ANCILLARY SERVICES

PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => => =>

Bidder

PERMA-BOUND

For Item I, Trade; Item II, Non-Trade;
and Item III, Textbook Publications,
a percent discount shall be offered as
follows: List less _____% Discount
For Item IV, Net Publications, a
handling charge shall be as
follows: \$_____ each
Enter Zero if No Discount or No Charge

PUBLICATIONS

	<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
	<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text-</u>	<u>NET</u>
	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
				<u>Charge</u>
<u>A.-E. PRINT</u>				
A. CLOTH BINDING				
Discount/Charge per copy	_____ %	_____ %	_____ %	\$ _____
Volume Pricing-Price Breaks				
for Single Title: _____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
B. LIBRARY BINDING				
Discount/Charge per copy	<u>22</u> %	<u>22</u> %	<u>22</u> %	\$ <u>Ø</u>
Volume Pricing-Price Breaks				
for Single Title: <u>100</u> copies	<u>24</u> %	<u>24</u> %	<u>24</u> %	\$ <u>Ø</u>
_____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
C. PAPERBACKS, QUALITY				
Discount/Charge per copy	_____ %	_____ %	_____ %	\$ _____
Volume Pricing-Price Breaks				
for Single Title: _____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
D. PAPERBACKS, MASS MARKET				
Discount/Charge per copy	_____ %	_____ %	_____ %	\$ _____
Volume Pricing-Price Breaks				
for Single Title: _____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____
_____ copies	_____ %	_____ %	_____ %	\$ _____

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	<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
	<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text-</u>	<u>NET</u>
	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
E. PREBOUND HARDBACKS				
Discount/Charge per copy	<u>22</u> %	<u>22</u> %	<u>22</u> %	\$ <u>Ø</u>
Volume Pricing-Price Breaks				
for Single Title: <u>100</u> copies	<u>24</u> %	<u>24</u> %	<u>24</u> %	\$ <u>Ø</u>
_____copies	_____ %	_____ %	_____ %	\$ _____
_____copies	_____ %	_____ %	_____ %	\$ _____
F. <u>NON-PRINT AND OTHERS</u>				
Discount/Charge for single unit				
1. Audio Cassettes (music, educational, etc.)	_____ %	_____ %	_____ %	\$ _____
2. Audio Visual Materials	_____ %	_____ %	_____ %	\$ _____
3. Books on Tape Abridged	_____ %	_____ %	_____ %	\$ _____
4. Books on Tape Unabridged	_____ %	_____ %	_____ %	\$ _____
5. CD-ROM (fixed price only- no online services)	_____ %	_____ %	_____ %	\$ _____
6. CD-ROM (additional discount if offered in conjunction with an online service)	_____ %	_____ %	_____ %	\$ _____
7. CDs (music, etc.)	_____ %	_____ %	_____ %	\$ _____
8. Encyclopedias	_____ %	_____ %	_____ %	\$ _____
9. Laser Disc	_____ %	_____ %	_____ %	\$ _____
10. Maps	_____ %	_____ %	_____ %	\$ _____
11. Microcomputer Software (educational)	_____ %	_____ %	_____ %	\$ _____
12. Microform (Microfiche and microfilm)	_____ %	_____ %	_____ %	\$ _____

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PUBLICATIONS

	Item I	Item II	Item III	Item IV
	TRADE	NON-TRADE	Text-	NET
	Discount	Discount	Books	Handling
				Charge
13. Slides	_____ %	_____ %	_____ %	\$ _____
14. Video Tapes (feature film, educational, etc.)	_____ %	_____ %	_____ %	\$ _____
15. Other (please specify)	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____

Volume Pricing-Price Breaks for Section F for Multiple Units-List Non-Print Sub-Item Numbers: (Aggregate pricing to be offered on subsequent pages)

No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____

Charge

Services-Specify

G. SERVICES
See Page 20,
"Detailed Specifications."
Bidders to specify the
services they offer.

1. Catalog Kits

\$.63
.93

UNATTACHED POCKET/S.L.
ATTACHED POCKET/SPINE
LABEL

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- | | | | |
|----|------------------------------------|----------|--|
| 2. | Cataloging and Processing | | |
| | <u>Automated: UNATTACHED</u> | \$.08 | <u>BAR CODE/SPINE LABEL/ DATA DISK</u> |
| | <u>AUTOMATED: ATTACHED</u> | \$.32 | <u>" " "</u> |
| | <u>MANUAL: UN-ATTACHED</u> | \$.63 | <u>POCKET/CARDS/ SPINE LABEL</u> |
| | <u>MANUAL: ATTACHED</u> | \$.93 | <u>" " " "</u> |
| | <u>EXTRA SHELF LIST CARD</u> | \$.05 | |
| 3. | Rebinding of Paperbacks | \$ | <u>NOT AVAILABLE</u> |
| | | \$ | |
| | | \$ | |
| | | \$ | |
| 4. | Shelf Ready Books | \$ | |
| | <u>AUTOMATED</u> | \$.32 | <u>BAR CODE & SPINE LABEL ATTACHED</u> |
| | <u>MANUAL</u> | \$.93 | <u>ATTACHED KIT + SPINE LABEL</u> |
| | | \$ | |
| 5. | Customized Reports | \$ FREE | <u>CALL LOCAL SALES</u> |
| | <u>AS NEEDED</u> | \$ | <u>REPRESENTATIVE FOR</u> |
| | | \$ | <u>ANY REPORTS NEEDED</u> |
| | | \$ | |
| 6. | Bibliographic Records | \$ | |
| | <u>MARC 21/ MicroLIF</u> | \$ FREE | <u>- WITH PURCHASE OF BOOKS</u> |
| | <u>USMARC 852 or 949</u> | \$ | <u>- PER 9-TRACK TAPE</u> |
| | <u>FULL USMARC ON 9-TRACK TAPE</u> | \$ 15.00 | |
| 7. | Security Tape | \$ | |
| | <u>3M</u> | \$.50 | <u>TITLE TAPE</u> |
| | <u>CHECKPOINT</u> | \$.50 | <u>CHECK LABEL OR</u> |
| | | \$ | <u>TEENY BEEPER</u> |
| 8. | Bar Codes | \$ | |
| | <u>UNATTACHED</u> | \$.04 | <u>ATTACHED INCLUDES</u> |
| | <u>ATTACHED</u> | \$.11 | <u>LABEL-LOCK PROTECTIVE</u> |
| | | \$ | <u>LABELS</u> |
| 9. | Other - Bidder to list: | | |
| | <u>CARD PRE-SORTING</u> | \$ FREE | <u>PER VOLUME</u> |
| | <u>BOOK PRE-SORTING</u> | \$.10 | |
| | <u>ORDER TYPING SERVICE</u> | \$ FREE | |
| | <u>QUOTATIONS</u> | FREE | |

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See "Discounts," "Aggregate Discounts," clauses and "Detailed Specifications."

Please specify the amounts that apply in the left column and the discounts to the right of the solid line.

DISCOUNTS

VOLUME PRICING-PRICE BREAKS for agency's aggregate purchase in dollars. Please specify the amount that applies: \$ _____

\$ _____
\$ _____

Item I
TRADE
Discount

_____%
_____%
_____%

Item II
NON-TRADE
Discount

_____%
_____%
_____%

Item III
Text-
Books

_____%
_____%
_____%

Item IV
NET
Handling
Charge

\$ or %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide: \$ _____

\$ _____
\$ _____

_____%
_____%
_____%

_____%
_____%
_____%

_____%
_____%
_____%

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

ORDER FOR 500+ BOOKS *
ORDER FOR 1000+ BOOKS *
\$ _____

24 %
25 %
_____%

24 %
25 %
_____%

24 %
25 %
_____%

0
0

* TOTAL NUMBER OF VOLUMES ORDERED AT ONE TIME AND SHIPPED TO ONE ADDRESS

Electronic Access Ordering Discount
Prepayment Plan Discount
Deposit Account Discount
Approval Plan Discount
Please Explain

_____%
_____%
_____%
_____%

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF THE BID:

1. Number of years in business (three years minimum required): 47
In lieu of three years, previous experience may be considered
or five references may be provided.
See "Qualification of Bidder" clause.
2. If bidder does not meet the three-year requirement, has either
documentation of previous experience or the required five
references (including company name, contact person, complete
address, telephone and fax numbers) been attached?
☐ YES ☐ NO
3. Does bidder offer an electronic access ordering system (optional)?
☒ YES ☐ NO
4. If yes, name of computer software system offered for electronic
access ordering system: PERMA-SEARCH CD-ROM
PERMA-SEARCH ON-LINE
5. Is 24-hour rush delivery available (optional)?
☒ YES ☐ NO
6. If yes, is there an additional charge for 24-hour delivery?
☒ YES ☐ NO
7. If there is a price additional for 24-hour delivery, on what basis
(state "0" if none)? ACTUAL UPS NEXT DAY AIR LESS 6% OF INVOICE TOTAL *
Charge: \$ NO EXTRA CHARGE EXCEPT ABOVE
8. Is bidder offering foreign product? ☒ YES ☐ NO
If yes, please identify: FOREIGN PUBLICATIONS
9. Toll-free numbers for state procurement use
(see "Toll-Free Numbers"): Telephone: 800-637-6581 Fax: 800-861-1159
10. If a toll-free number is not currently available, is bidder willing
to establish a toll-free number, if awarded a contract? ☐ YES ☐ NO
11. Is bidder prepared to submit the required financial statements
within five business days of request (see "Financial Stability"
clause)? ☒ YES ☐ NO
12. Guaranteed Delivery (Number of calendar days required to
ship 95 percent of typical order)? 60 Days A/R/O

* SINCE WE ARE OFFERING FREE SHIPPING FOR NORMAL DELIVERY,
FOR WHICH WE USUALLY CHARGE 6% OF INVOICE, WE WILL
DEDUCT 6% OF INVOICE FROM UPS SECOND-OR NEXT-DAY
RATE.

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13. In the event you may be successful in
receiving an award, please provide the
following information for inclusion in
the Notice of Contract Award to be sent
to customer agencies:

Company Name:

PERMA-BOUND BOOKS

Street Address:

617 E. VANDALIA RD.

P.O. Box:

City, State, Zip:

JACKSONVILLE, IL 62650

Contact Person (please print or type):

BRAD VIETJE

Telephone Number:

800 - 528 - 2588, code 88
Local 802 - 785 - 3193

Fax Number:

800
Local 802 - 785 - 2926

Internet Address (E-mail):

brietje@connriver.net

WWW Site:

www.perma-bound.com

14. Is the pricing offered the same or lower
than that offered to other corporations,
institutions, and government agencies'
on similar items, quantities, terms and
conditions:

☒ YES ☐ NO

If no, please explain:

15. EXCEPTIONS: Does bidder take exception
to any of the terms and conditions stated
herein?

☐ YES ☐ NO

If "YES", please explain in detail:

